Los Angeles International Airport (LAX)

On-Airport Rental Car Agreements Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary Calendar Year 2024

RAC	January 2	024	February 2024		March 2024		April 2024		May 2024		June 20)24	January - Ji	une
IVAC	GR	MS	GR	MS										
Alamo	5,558,845	9.4%	5,237,030	9.2%	6,525,966	9.3%	7,211,617	11.0%	7,733,419	11.4%	7,301,811	10.7%	39,568,689	10.2%
Avis	8,594,763	14.6%	8,568,559	15.1%	10,813,575	15.4%	9,863,278	15.0%	9,704,347	14.3%	9,476,660	13.8%	57,021,182	14.7%
Budget	6,086,197	10.3%	6,147,049	10.8%	8,202,222	11.7%	7,612,345	11.6%	7,832,872	11.5%	7,732,076	11.3%	43,612,761	11.2%
Dollar	1,667,469	2.8%	1,562,627	2.8%	2,130,415	3.0%	2,286,181	3.5%	2,170,582	3.2%	2,343,708	3.4%	12,160,980	3.1%
Enterprise	7,657,799	13.0%	7,339,523	12.9%	9,347,905	13.3%	8,594,713	13.1%	8,886,934	13.1%	10,149,485	14.8%	51,976,358	13.4%
Fox	2,079,958	3.5%	1,927,754	3.4%	2,526,396	3.6%	2,501,924	3.8%	2,506,407	3.7%	2,760,266	4.0%	14,302,704	3.7%
Hertz	11,490,901	19.5%	11,494,730	20.3%	14,108,740	20.1%	12,173,385	18.5%	12,734,143	18.7%	12,616,885	18.4%	74,618,784	19.2%
National	5,111,306	8.7%	5,813,340	10.3%	6,783,365	9.7%	5,880,469	8.9%	6,027,496	8.9%	5,959,093	8.7%	35,575,068	9.2%
Sixt	6,737,068	11.4%	5,601,559	9.9%	6,303,217	9.0%	6,313,084	9.6%	6,367,590	9.4%	6,264,810	9.1%	37,587,327	9.7%
Thrifty	3,865,247	6.6%	2,984,602	5.3%	3,337,693	4.8%	3,382,751	5.1%	3,926,341	5.8%	3,915,021	5.7%	21,411,654	5.5%
Zipcar	38,662	0.1%	26,797	0.0%	40,349	0.1%	22,874	0.0%	26,705	0.0%	39,299	0.1%	194,686	0.1%
Total	\$ 58,888,215	100.0%	\$ 56,703,569	100.0%	\$ 70,119,842	100.0%	\$ 65,842,620	100.0%	\$ 67,916,837	100.0%	\$ 68,559,112	100.0%	\$ 388,030,195	100.0%

RAC	July 202	24	August	August 2024		September 2024		October 2024		November 2024		Dece	ember	2024	January - Dece	ember		
10.00	GR	MS	GR	MS	GR		MS	GR	R	MS	GR		MS	GR		MS	GR	MS
Alamo	10,732,099	12.7%															50,300,789	10.6%
Avis	12,504,169	14.8%															69,525,351	14.7%
Budget	9,618,230	11.4%															53,230,991	11.3%
Dollar	3,256,482	3.9%															15,417,462	3.3%
Enterprise	11,536,756	13.7%															63,513,114	13.4%
Fox	3,313,993	3.9%															17,616,698	3.7%
Hertz	14,893,532	17.7%															89,512,316	18.9%
National	6,015,479	7.1%															41,590,547	8.8%
Sixt	7,679,985	9.1%															45,267,313	9.6%
Thrifty	4,751,448	5.6%															26,163,102	5.5%
Zipcar	41,388	0.0%															236,075	0.0%
Total	\$ 84,343,561	100.0%	\$	- 0.0%	\$	- 0	0.0%	\$	-	0.0%	\$	-	0.0%	\$	-	0.0%	\$ 472,373,757	100.0%

*Data as provided from unaudited revenue reports

Los Angeles International Airport (LAX) On-Airport Rental Car Agreements Monthly Transactions and Market Share (MS) Summary Calendar Year 2024

RAC	January 2	024	February 2024		March 2024		April 2024		May 20	24	June 20	24	January - J	lune
RAC	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	14,958	8.8%	13,992	8.3%	16,315	8.7%	17,408	9.5%	18,259	9.1%	17,378	8.8%	98,310	8.9%
Avis	28,710	16.8%	29,938	17.8%	34,200	18.2%	32,223	17.6%	33,688	16.8%	32,562	16.5%	191,321	17.3%
Budget	17,664	10.3%	19,007	11.3%	22,178	11.8%	21,631	11.8%	24,043	12.0%	23,124	11.7%	127,647	11.5%
Dollar	3,865	2.3%	3,806	2.3%	4,454	2.4%	4,699	2.6%	5,107	2.6%	5,852	3.0%	27,783	2.5%
Enterprise	24,094	14.1%	21,597	12.9%	25,053	13.3%	24,838	13.6%	27,738	13.9%	28,532	14.4%	151,852	13.7%
Fox	7,832	4.6%	6,393	3.8%	7,467	4.0%	8,403	4.6%	9,580	4.8%	10,027	5.1%	49,702	4.5%
Hertz	31,116	18.2%	32,629	19.4%	35,260	18.8%	31,942	17.5%	35,264	17.6%	34,296	17.3%	200,507	18.1%
National	18,995	11.1%	21,843	13.0%	23,892	12.7%	21,889	12.0%	22,944	11.5%	22,055	11.2%	131,618	11.9%
Sixt	12,105	7.1%	10,632	6.3%	11,500	6.1%	11,118	6.1%	11,537	5.8%	12,038	6.1%	68,930	6.2%
Thrifty	11,307	6.6%	7,975	4.7%	7,365	3.9%	8,476	4.6%	11,619	5.8%	11,584	5.9%	58,326	5.3%
Zipcar	193	0.1%	153	0.1%	205	0.1%	142	0.1%	181	0.1%	239	0.1%	1,113	0.1%
Total	170,839	100.0%	167,965	100.0%	187,889	100.0%	182,769	100.0%	199,960	100.0%	197,687	100.0%	1,107,109	100.0%

RAC	July 202	24	August 2024		September 2024		October 2024		November 2024		December 2	2024	January - Dec	ember
IVAC	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	22,282	11.3%											120,592	9.2%
Avis	33,277	16.9%											224,598	17.2%
Budget	21,632	11.0%											149,279	11.4%
Dollar	5,984	3.0%											33,767	2.6%
Enterprise	29,082	14.8%											180,934	13.9%
Fox	9,718	4.9%											59,420	4.6%
Hertz	33,756	17.1%											234,263	18.0%
National	20,511	10.4%											152,129	11.7%
Sixt	10,456	5.3%											79,386	6.1%
Thrifty	10,182	5.2%											68,508	5.3%
Zipcar	221	0.1%											1,334	0.1%
Total	197,101	100.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1,304,210	100.0%

Los Angeles International Airport (LAX) Off-Airport Rental Car Agreements Monthly Gross Revenue (GR) and Market Share (MS) Summary Calendar Year 2024

RAC	January 2	024	February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
INAC	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,207,814	34.3%	1,240,328	33.3%	1,706,409	34.7%	1,367,266	30.5%	1,188,034	29.5%	1,259,330	30.4%	7,969,181	32.1%
Airport Van Rental	52,663	1.5%	37,664	1.0%	62,665	1.3%	30,920	0.7%	45,170	1.1%	96,063	2.3%	325,146	1.3%
Allied	43,366	1.2%	69,954	1.9%	71,814	1.5%	62,500	1.4%	69,363	1.7%	57,529	1.4%	374,525	1.5%
Midway	1,124,244	31.9%	1,274,361	34.2%	1,783,106	36.3%	1,687,341	37.7%	1,520,561	37.7%	1,566,837	37.8%	8,956,449	36.1%
NU Car Rentals	439,700	12.5%	395,481	10.6%	437,379	8.9%	454,847	10.2%	379,739	9.4%	397,919	9.6%	2,505,064	10.1%
Priceless	363,552	10.3%	355,825	9.6%	426,519	8.7%	475,420	10.6%	466,857	11.6%	376,468	9.1%	2,464,641	9.9%
State Van Rental	28,809	0.8%	17,766	0.5%	24,162	0.5%	29,176	0.7%	17,588	0.4%	37,238	0.9%	154,737	0.6%
U-Save	264,896	7.5%	331,302	8.9%	401,355	8.2%	370,003	8.3%	341,379	8.5%	353,335	8.5%	2,062,271	8.3%
Total	\$ 3,525,043	100.0%	\$ 3,722,680	100.0%	\$ 4,913,408	100.0%	\$ 4,477,473	100.0%	\$ 4,028,691	100.0%	\$ 4,144,719	100.0%	\$ 24,812,014	100.0%

RAC	July 202	24	August 2	August 2024		September 2024		October 2024		ber 2024	Decembe	er 2024	January - Dec	ember
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,456,934	29.1%											9,426,115	31.6%
Airport Van Rental	72,450	1.4%											397,595	1.3%
Allied	65,777	1.3%											440,303	1.5%
Midway	1,845,866	36.9%											10,802,315	36.2%
NU Car Rentals	452,986	9.1%											2,958,050	9.9%
Priceless	533,572	10.7%											2,998,213	10.1%
State Van Rental	54,957	1.1%											209,694	0.7%
U-Save	519,454	10.4%		1									2,581,725	8.7%
Total	\$ 5,001,995	100.0%	\$-	0.0%	\$	- 0.0%	\$	- 0.0%	\$	- 0.0%	\$-	0.0%	\$ 29,814,009	100.0%

Los Angeles International Airport (LAX) Off-Airport Rental Car Agreements Monthly Transactions and Market Share (MS) Summary Calendar Year 2024

RAC	January 2	024	February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
INAC	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,414	26.1%	4,464	25.6%	5,525	28.2%	5,215	27.5%	4,821	26.0%	5,000	26.8%	29,439	26.7%
Airport Van Rental	210	1.2%	194	1.1%	340	1.7%	186	1.0%	235	1.3%	242	1.3%	1,407	1.3%
Allied	1,146	6.8%	1,124	6.4%	1,019	5.2%	971	5.1%	1,212	6.5%	957	5.1%	6,429	5.8%
Midway	6,017	35.6%	6,342	36.4%	7,172	36.6%	6,871	36.2%	6,498	35.1%	6,721	36.0%	39,621	36.0%
NU Car Rentals	1,848	10.9%	1,702	9.8%	1,723	8.8%	1,723	9.1%	1,619	8.7%	1,791	9.6%	10,406	9.5%
Priceless	1,625	9.6%	1,708	9.8%	1,798	9.2%	1,977	10.4%	1,997	10.8%	1,804	9.7%	10,909	9.9%
State Van Rental	21	0.1%	17	0.1%	33	0.2%	19	0.1%	20	0.1%	40	0.2%	150	0.1%
U-Save	1,620	9.6%	1,890	10.8%	1,976	10.1%	2,001	10.6%	2,113	11.4%	2,113	11.3%	11,713	10.6%
Total	16,901	100.0%	17,441	100.0%	19,586	100.0%	18,963	100.0%	18,515	100.0%	18,668	100.0%	110,074	100.0%

RAC	July 20	24	August 2024		September 2024		October 2024		November 2024		December 2024		January - Dec	ember
INAC	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,565	24.6%											34,004	26.4%
Airport Van Rental	196	1.1%											1,603	1.2%
Allied	826	4.4%											7,255	5.6%
Midway	6,763	36.4%											46,384	36.1%
NU Car Rentals	1,719	9.3%											12,125	9.4%
Priceless	2,048	11.0%											12,957	10.1%
State Van Rental	28	0.2%											178	0.1%
U-Save	2,424	13.1%											14,137	11.0%
Total	18,569	100.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	128,643	100.0%